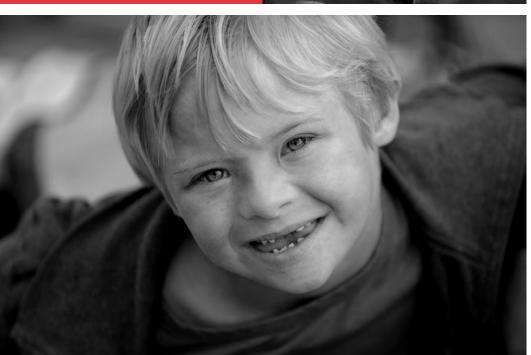




Annual Report 2011









MAKING

NEW PRESIDENT JACKI ATKINS

Jackie Dixon, last year's President of the Board, is very proud of the year's successes, including Easter Seals opening its third Megan's House in Valdosta, the opening of a new Solutions Day Program in Americus, and much more. Jacki Atkins, President of this year's Board is pictured left presenting the Past President's Award to Jackie Dixon thanking her for her leadership, energy and passion over the past year.

EASTER SEALS SOUTHERN GEORGIA MANAGEMENT TEAM

EXECUTIVE DIRECTOR Beth English

CHIEF OPERATING OFFICER
Matt Hatcher

DIRECTOR OF FAMILY SUPPORT SERVICES
Nicki Wilson

DIRECTOR OF RESIDENTIAL SERVICES
Tim Barbree

DIRECTOR OF ADULT DAY SERVICES Hollis Sanders

DIRECTOR OF VOCATIONAL SERVICES Amy Martin

DIRECTOR OF NURSING SERVICES
Teresa Heard

COMPLIANCE OFFICER Amy Hughes

HUMAN RESOURCES COORDINATOR Amanda Hobbs

DEVELOPMENT COORDINATOR Rosalyn Kirk

BOARD OF DIRECTORS

SEPTEMBER 2010-AUGUST 2011

PRESIDENT
Jackie Dixon

PRESIDENT ELECT Jacki Atkins

IMMEDIATE PAST PRESIDENT Dave Orlowski

SECRETARY Lauren Watson

TREASURER Diana Helton

EMERITUS Annette Bowling Pat O'Lear

ADVISORY Kenneth Cutts Dr. Wanda Gobin Carol Hollomon Ryan Inlow

HONORARY Mildred Huie Wilcox **BOARD MEMBERS** Nathaniel Clark Iris Cobb Pat Coffman Kim Colby Stacey DeMarino **Bud Greco** Lynda Hammond Margarita Ilecki Allison Mansfield Dan McCarthy Kari Middleton **David Prisant** Cheri Reece Rachelle Scott Alfreda Sheppard Mimi Spruill

SEPTEMBER 2010

- The Jesup Board of Directors hosted a shower for the Mauzy House. Local community groups provided supplies for the new group home and over \$800 in cash contributions were received.
- Norbord of Cordele donated the wheelchair ramp for the new "Solutions Day Program."

OCTOBER 2010

- The work adjustment center got a new roof.
- Finicum Motors of Leesburg receives a distinguished service award for their assistance in locating high quality, gently used vans for Easter Seals.
- WALB-TV featured Easter Seals Southern Georgia on its *Healthcare Today* show.

NOVEMBER 2010

- The Georgia Department of Labor/Division of Vocational Rehabilitation provided \$87,000 in federal stimulus funds to Easter Seals. These funds allowed for expansion into the Waycross, Valdosta and Americus areas and resulted in over 100 new consumers served in job training and placement programs. New staff located in the target areas provided support and outreach. Marketing for the program and workshop were also a part of the initiative.
- "Megan's House" and Board member, Carol Hollomon were honored by the Lee County Chamber of Commerce.
- The 2010 Christmas ornament kick-off was hosted. The ornament featured the Albany/Dougherty County Chamber of Commerce building and generated over \$7,000 for programs and services.
- A "Lunch and Learn" event was hosted for the local legislative delegation.
 Budget items impacting persons with disabilities along with information on the growing need for services was shared.

LUNCH AND LEARN

DECEMBER 2010

• "Another Level" motorcycle club hosted a Christmas party for 70 Easter Seals children.





CARING, LEARI

2010-2011 YEAR IN REVIEW CONT.

DECEMBER 2010

- · A three-year accreditation was received from CARF.
- Easter Seals Georgia Coalition "Champions for Children" program exceeded the goal of children served by touching the lives of over 195 Georgia children.
- Easter Seals Georgia Coalition staffed a "Champions for Children" information booth at the 2010 Legislative Biennial Training held in Athens.
 (Photo of Legislator of the Year, Jimmy Pruett and Beth English)



• Funds received from the Caruso Trust provided financial support for "Megan's House" and the Albany Solutions Day Program.

FEBRUARY 2011

- Easter Seals Georgia Coalition hosted a legislative breakfast in Atlanta and provided an update on the "Champions for Children" initiative for the Legislative Women's Caucus luncheon. Senator Greg Goggans was honored.
- The Food Lion Shop and Care campaign raised over \$3,000 for Waycross "Megan's House." Easter Seals Southern Georgia came in 2nd in the Food Lion e-vote campaign, losing only to the State of South Carolina.
- The Valdosta "Megan's House" was dedicated and a large crowd of community supporters were on hand to tour the home. Congressman Sanford Bishop, who secured the federal funding for the program, gave opening remarks. The Valdosta/Lowndes County Chamber of Commerce ambassadors assisted in the official ribbon cutting. The Valdosta State University Freshman Orientation Class selected "Megan's House" as its project and presented a check to Easter Seals. Members of the Azalea City Woman's Club attended the event and the Georgia Federation of Women's Club 8th District President, Janice Whittle selected the respite home as her project for the 2010-2012 administration.









IING & LOVING

MARCH 2011

• The 37th Annual Bass Tournament was a record success with 185 boats participating. Over \$21,000 was raised for Easter Seals programs and services.





• Easter Seals Vocational Services Administrative Assistant, Thomas Wimberly received the "Working Wonders" award in Atlanta for his dedicated service and outstanding performance in the world of work.

APRIL 2011

• The Valdosta Jr. Service League presents \$2,500 to "Megan's House."

MAY 2011

• A new "Solutions Day Program" opens in Americus. The Chamber of Commerce and local Board of Directors were on hand for the official ribbon cutting.



JUNIOR LEAGUE

JUNE 2011

- CVS provides \$2,500 in sponsorships for the Waycross and Albany Duathlon events.
- Twenty summer enrichment programs were funded with community partners. This collaborative approach allowed for 461 children and adults with disabilities to experience a variety of summertime activities, camps, horseback riding and other meaningful experiences.





HELP HOPE

2010-2011YEAR IN REVIEW CONT.

JULY 2011

- Colquitt United Way provided \$3,700 for the construction of a pavilion at the Colquitt Options apartment complex in Moultrie. This structure is fully accessible and allows residents to enjoy the outdoors with friends and family.
- Leadership Waycross 2011 was hosted at "Megan's House"
- The Valdosta Junior Woman's Club provided \$1,000 from their annual golf tournament to the new "Megan's House" in Valdosta.

AUGUST 2011

- Easter Seals ended the year with a modest profit after three years in deficit standing.
- Easter Seals Southern Georgia was a featured presenter at the Georgia
 Federation of Women's Club State Institute in Athens. Over 180 clubs received
 materials on the GFWC/GaFWC partnership. Members of the GaFWC serve on
 the Easter Seal Boards in Vienna, Waycross, Jesup and Valdosta.
- The first edition of the "Solutions" program family newsletter was published.
- The "Sippin for the Seals" event at Lake Blackshear raised a record \$5,100 for Easter Seals services in Crisp and Dooly counties.
- The Valdosta United Way Day of Caring event brought more than 80 volunteers through the doors of the Valdosta "Megan's House."
- Funds received from Equity Group, Mitchell Baker ARC, former State
 Representative Richard Royal and State Representative Jay Powell allowed for
 the Spence House Disability Resource Center roof replacement. The building
 was donated to Easter Seals by the Camilla Development Authority and will be
 used (once renovations are complete) as offices and a resource center focusing
 on autism spectrum disorders.
- Seven persons were placed in the community as a part of the hospital transition effort.
- A record number of 2,920 children and adults with disabilities were touched by Easter Seals Southern Georgia during the 2010-2011 year.
- Over 7,375 people in the community were educated through Easter Seals outreach efforts.









FINANCIAL SUMMARY SEPTEMBER 1, 2010 - AUGUST 31, 2011

ASSETS

\$136,044 Cash Restricted Cash \$108,041 **Endowment Account** \$42,800 Other Assets \$81,684 **Property & Equipment** \$1,149,758

TOTAL ASSETS \$2,132,601

INCOME

Donations - Cash \$91,212 Donations - Non-Cash \$2,725 \$49,241 **Special Events United Way Allocations** \$30,962 Government Grants/Fees \$2,936,568 **Program Service Fees** \$3,600,561 Other Income \$222,489

TOTAL INCOME \$6,933,758

EXPENSES

Direct Services \$6,322,437 **Fund Raising** \$46,785 Management & General \$488,419 **National Membership Fees** \$35,000

TOTAL EXPENSES \$6,892,641

TOTAL EXPENSES

(Undesignated)

OVER INCOME \$41,117

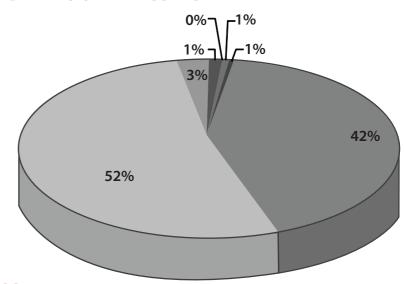
LIABILITIES & NET ASSETS

Current Liabilities \$907,200 Long-term Debt \$341,667 **Unrestricted Net Assets** \$213,705 (Designated) **Unrestricted Net Assets** \$62,799

Permanently Restricted Assets \$42,100

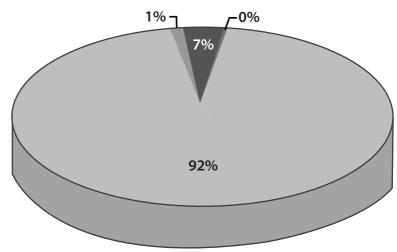
TOTAL LIABILITIES \$2,132,601 **& NET ASSETS**

LIABILITIES & NET ASSETS



INCOME

- Donations Cash \$91,212
- Donations Non-Cash \$2,725
- Special Events \$49,241
- United Way Allocation \$30,962
- Government Grants/Fees \$2,936,568
- Program Service Fees \$3,600,561
- Other Income \$222,489



EXPENSES

- Direct Services \$6,322,437
- Fundraising \$46,785
- Management & General \$488,419
- National Membership Fees \$35,000



Easter Seals Southern Georgia, Inc.

1906 Palmyra Road Albany, GA 31701

www.southerngeorgia.easterseals.com

NON PROFIT ORG. U.S. POSTAGE PAID PERMIT NO. 143 ALBANY, GA

2011 FISCAL YEAR \$100 + DONATIONS

ALBANY CONVENTION & VISITORS BUREAU DAY, RUSSELL AND RUTH AMERICAN LEGION POST 517 ANDY CHRISTO INSURANCE ANYTIME FITNESS — WAYCROSS ARGO, JOHN T. ARTESIAN CITY SERTOMA CLUB ATKINS, JACKI AZALEA CITY WOMENS CLUB BAKER COUNTY HISTORICAL SOCIETY BARROW, BEN BFI K'S CHARITY DAY BENNETT INSURANCE AGENCY BEREAN FREE WILL BAPTIST CHURCH **BISHOP CLEAN CARE** BOATWRIGHT, GREG BROWN, PAULA **BUFFALO ROCK** BURCH, WILLIAM & JULIA **BUSH ANIMAL CLINIC** CARRIER, PAUL AND NANCY CAVIOLA, RICHARD **CENTURY 21 EAST** CENTURY 21 MARIANNA CIRCLE 5 - FIRST UNITED METHODIST CHURCH, JESUP CLARK, HELEN CLARK, NATHANIEL COFFMAN, PAT COGGIN, BRIAN & SARA COLBY, KIM COLE, LARRY & KITTY **COLONY BANK**

COOKSEY, ARBEDELLA

CUTTS, KENNETH

DAVIS & LAWLESS

COMMUNITY FOUNDATION

DIGITAL TECHNOLOGY SOLUTIONS DIXON, FRANK DIXON, JACKIE DOCO CREDIT UNION DRAFFIN & TUCKER DR. DAVID WREN DRS. MORTON & PEAVEY DUNWOODY WOMANS CLUB, INC DY'S SPOTTED STABLES, INC ENGINEERING & EOUIPMENT CO. ENGLISH, BETH EPISCOPAL CHURCH WOMEN **EQUITY GROUP EXCHANGE CLUB OF TIFTON** FERRELL, KEN FEY'S II MANAGEMENT GROUP, LLC FINDLEY, DR. & MRS. CARL FIRST BAPTIST CHURCH OF JESUP FIRST UNITED METHODIST CHURCH FOLSOM, GINGER FRAGILE KIDS FOUNDATION, INC GAY, ROCHELLE, & PATRICK GEORGIA POWER COMPANY GFORGIA POWER FOUNDATION GA STATE LODGE FRATERNAL ORDER OF POLICE GIBSON, KIMBERLY GLASS, JIM **GOLDEN RULERS** GRAHAM, LLOYD GRECO, BUD HAMBY, KAREN HAMMOND, LYNDA HATFIELD, GEORGE

HELTON, DIANA

HENDRY & HOWELL, INC. HERNANDEZ, TEOTOSIOIHIS HIS ABLE HANDS FOUNDATION HOLLOMON, WAYNE & CAROL HOLMES, JIMMY & TORI HOPKINS, JOHN R HUIE, PHD., JOHN C. HURST, GEOGRE K. II FCKI, MARGARITA INMAN, JR., JOHN MD INSURANCE MARKET, INC. JARRET, ROBERT KEENAN, LUCILE KIRK, GREG KIWANIS CLUB OF WAYCROSS LEONARD, DWIGHT LIFE CHRISTIAN CENTER INTERNATIONAL LONG, JOANN MANSFIELD, ALLISON MCCARTHY, DAN MCLB CHAPEL ROF MCNEASE, SANDRA MERCK PARTNERSHIP FOR GIVING MERRILL STOUT TRUST-REGIONS METRO SERVICES MIDDLETON, KARI MILIKIN, JAMES MILLER BREWING MISS JAN'S NURSERY MITCHELL BAKER MR ASSOCIATION MONROE WELFARE FOUNDATION MONTGOMERY PRINTING, LLC **NETWORK FOR GOOD** NEWTON BAPTIST CHURCH NORBORD GEORGIA, INC. NORTHROP, JOAN

THANK YOU FOR YOUR SUPPORT OKFFFNOKFF TECHNICAL COLLEGE OKON, TARA ORLOWSKI, DAVE P & G PAPER PRODUCTS PEGG, WILLIAM PEGGYJEAN CARUSO FOUNDATION TRUST - AB&T PHOEBE PUTNEY MEMORIAL HOSPITAL PISKORSKI, TERRY & MICHELLE PLANTATION PARKWAY ASSEMBLY OF GOD POMEROY, HANS POWELL, JAY PPC FOUNDATION PRICE, SHIRLEY PRISANT, DAVID PROMED PSYCHOLOGICAL SVCS. OF WAYCROSS RANICKI CHIROPRACTIC WELLNESS REECE, CHERI RICH, BRENDA H. S & P FITNESS SATILLA HEALTH SERVICE SATILLA RURAL EMC SCOTT, RACHELLE SECURITY BANK SHELLHAAS, CAROLYN SHEPPARD, ALFREDA SHERWOOD CHRISTIAN SHIERLING, RAY SHIVER, LINDSEY SIKES, VALERIE SIMS, FLEMING & BENSON SMITH, LESLIE

SMITH, MRS. WILLIAM

SPEAR, MR. & MRS. JIMMY

SOSHNIK, BRADLEY

SPRUILL, MIMI STEEL'S JEWELRY ST. TERESA'S CATHOLIC SCHOOL BETA CLUB SUMNER, MARY SUTTON, LENWOOD SWGA THERAPEUTIC RIDING CENTER SYNOVUS TDHC.IIC THE COLUMBUS ORGANIZATION THE SPEECH CLINIC THOMAS TRANSPORTATION THOMPSON, BERTHA THOMPSON, FREDDIE VALDOSTA JUNIOR WOMEN'S CLUB VALDOSTA JUNIOR SERVICE LEAGUE, INC. VALDOSTA STATE UNIVERSITY WALLER, MARY BETH WALLER, RALPH & KENDALL WARE COUNTY HIGH SCHOOL WATSON, LAUREN WATSON, SPENCE, LLP WATTS, SHERRILL WAYCROSS BANK & TRUST WAYCROSS CABLE COMPANY WAYCROSS SERVICE LEAGUE WAYCROSS-WARE COUNTY CHAMBER OF COMMERCE WEST, HONEY WILL SELLS-VISALUS WOMEN OF THE MOOSE WOMEN'S HEALTH PROFESSIONALS WOODMEN OF THE WORLD WORLD FITNESS CAMP WORLEY, BILLIE